



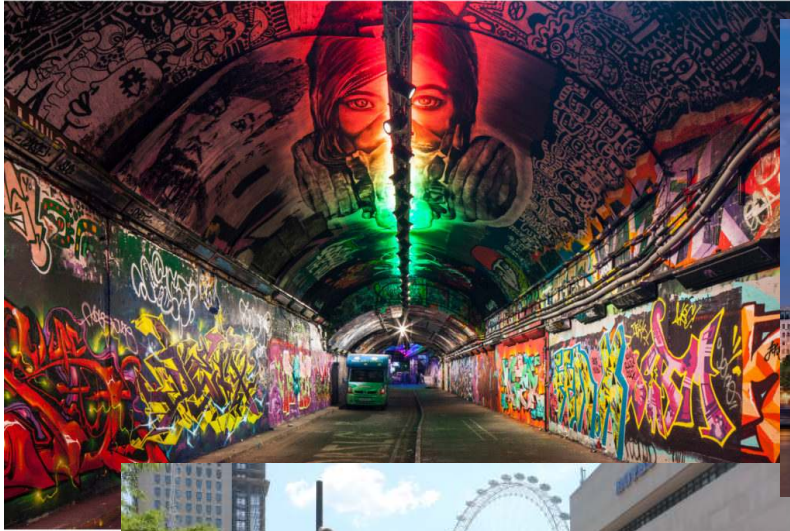
**BANKENERGI**

BANKABLE ENERGY ASSETS, IN LONDON'S SOUTH BANK

SIRACH Event

4<sup>th</sup> July, Islington

# Rajvant Nijjhar - BankEnergi





# Partners: “PFER” Design & Concepts (Stage 1)



SOUTH BANK EMPLOYERS' GROUP

**London  
South Bank  
University**



# Why local energy is key:

- Tackling climate change through projects or initiatives that local area benefits from
- Transition to a fossil – free economy
- Meeting & challenging UK & Global Carbon Budgets
- At local level - focus on people and engagement: trading to reduce, manage, generate or purchase energy







# What it means for South Bank energy users:

- Asset utilisation = fewer power stations
- Local resilience & security of supply
- Local energy trading means greater price stability
- Smarter building management = better use of energy tariffs
- Impact on mitigating climate change in growing population



# Vision

Create local energy marketplace whilst achieving wider socio-economic and environmental outcomes of alleviating fuel poverty, improving air quality and reducing carbon emissions.

# Mission



## ASSET SELECTION:

Identify local assets and building to trade heat, power and install EV superchargers



## TECHNOLOGY DEPLOYMENT:

Optimising energy use.  
Maximising energy storage.  
Maximising generation.



## LOCAL ENERGY TRADING:

Forecasting demand. Trading surpluses.  
Assessing capacity and balancing demand.

# What's the story so far

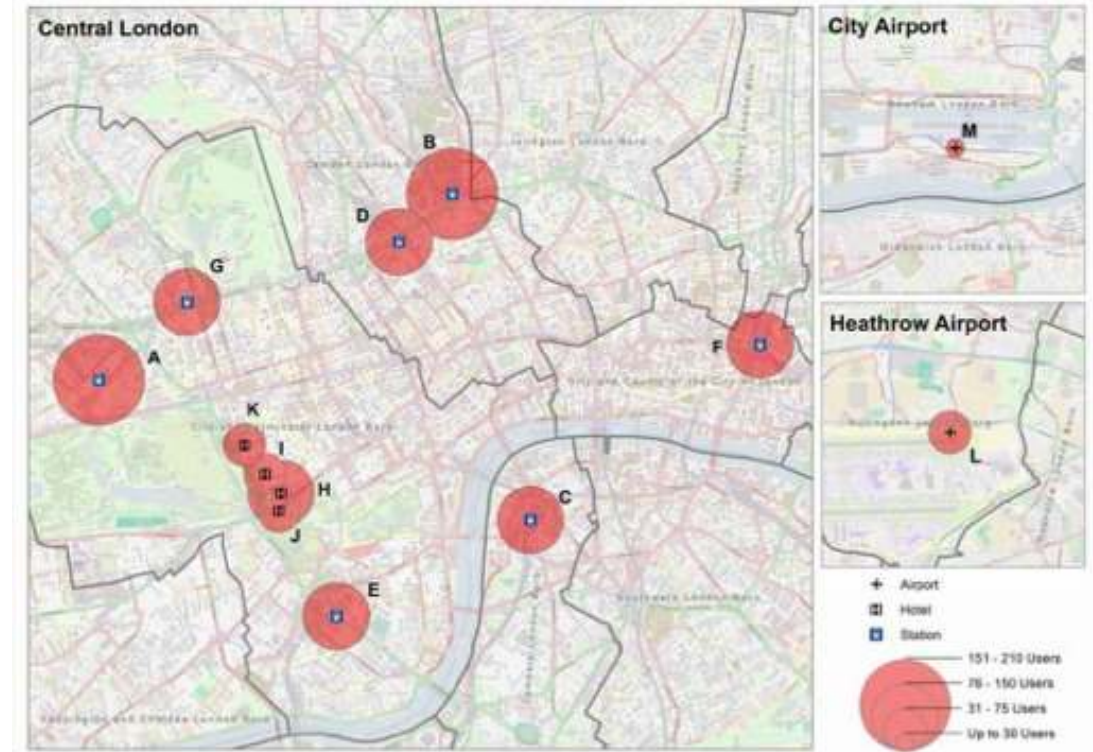
- Need to act now for Climate mitigation
  - London Climate action week
  - Limited opportunity for trading on a local level
  - What happens with additional spill if you have generation assets such as Solar PV?
  - How do we manage the grid demand – EV Explosion
  - What do you do with the waste heat we have?
- How do we meet carbon budgets and air quality goals



# What's the EV story

London is leading with its Ultra Low Emissions Zones. ULEZ. 50,000 charging point aspiration by 2025

- Taxis electrifying: LEVC & Addison Lee, Uber
- 8000 surveyed, 1.3% current EV users.
- Waiting time most important (60%) followed by:
- Retail, Environmental issues, location, availability of chargepoint and cost (all at 30% each)
- At least 2 charges / break per day



Frequently used ranks in central London

The ranks displayed on the map are:

- Stations:
  - Paddington (A), King's Cross / St. Pancras (B), Waterloo (C), Euston (D), Victoria (E), Liverpool Street (F), Marylebone (G).
- Hotels:
  - In W1 postcode area.
- Airports:
  - Heathrow (L), London City (M).



# What we are:

- Developing a Local market for trading energy
- Micro-grid and aggregation to macro-grid
- Buy BankEnergi energy - Local, independent and green is brand
- Using existing assets, or new (CHP, batteries, solar PV generation)
- Working in grid constrained areas
- EV charger agnostic - energy supplier agnostic
- EV & ASHP demand will make sub-stations more constrained

## Where we are

### THREE MAIN LOCATIONS

**London Bridge** where King's College London and Guy's Hospital share a site; to the North of **Elephant & Castle** on the London South Bank University campus – both with opportunities for innovative cooling and energy storage; and **Waterloo** where stakeholders are drawn from members of the South Bank Employers Group.



# Business model & data integration

Merit 1: DEMAND + FLEX

## E.g. Building – level data:

- Half-hourly energy for profiling
- Peak demands
- BMS information, operational data
- Space and land for asset deployment

Merit 2: DEMAND + FLEX + STORAGE

Merit 3: DEMAND + FLEX + STORAGE + GENERATION

## E.g. Grid – level data:

- Forecasting demand to half hour.
- Substation level data e.g. headroom
- Generation assets data
- EVs : time, routes & length of use
- Locations of charge points

Merit EV: BATTERY + SUPERCHARGERS

Up to 25% cost reductions

OPTIMISING ASSETS | MAXIMISING STORAGE | MAXIMISING GENERATION



# Trading realms

## **Virtual:**

- Platform that will enable signals from the Merit Order to take priority – which is trading first:  
Heat, power or EV.
- Billing system to collect revenues customer and client side
- The Algorithms to predict demand and use

## **Physical**

- The intelligent linking of buildings and infrastructure. E.g. using same trenching for cables to batteries as well as district heating (waster heat recovery)
- Using physical space to store energy
- Energy & Flex

## Site level architecture

### Artificial Intelligence based energy model of the building

Smart building



Smart meter



Building controls

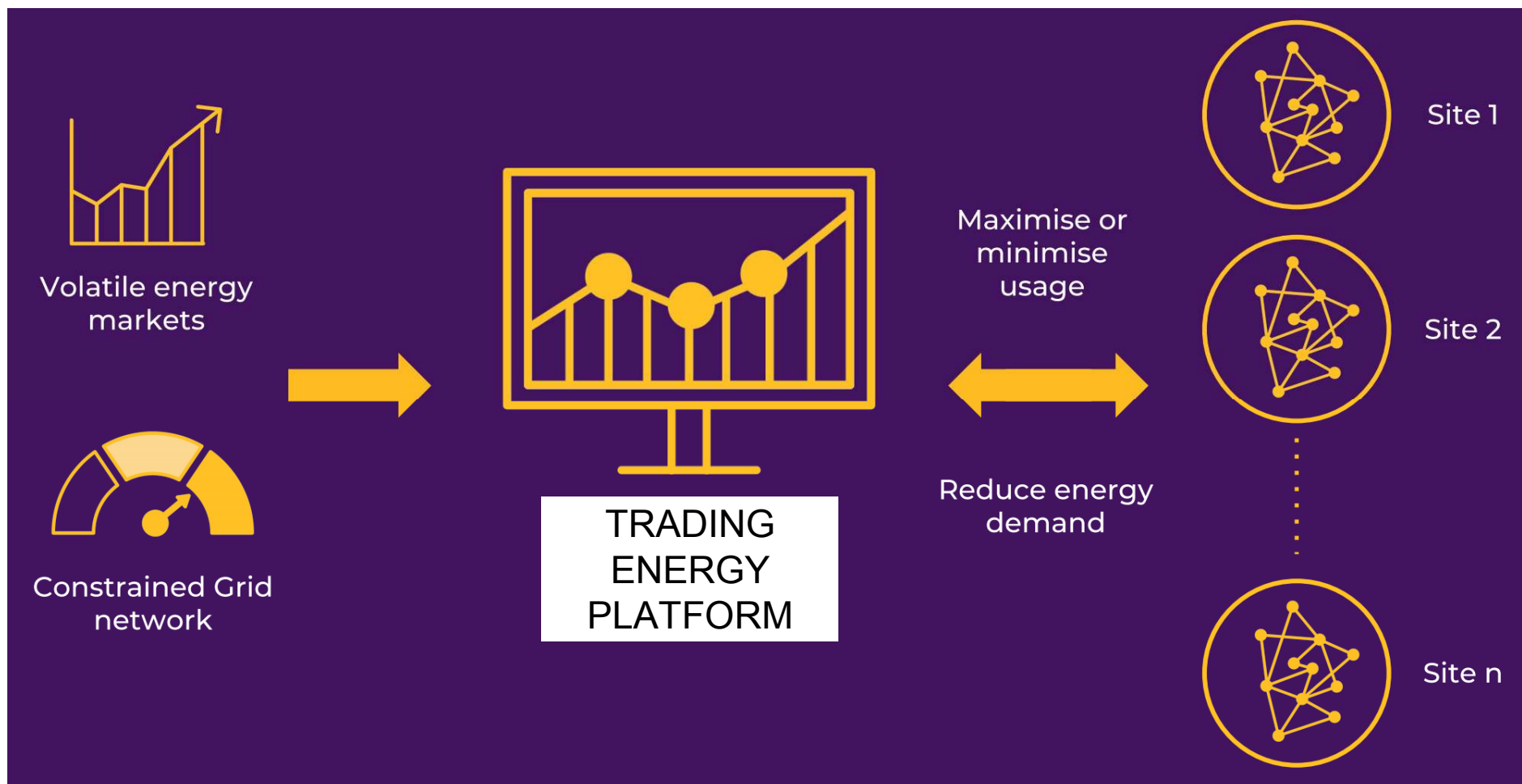


Smart box



Site AI energy model

# Co-ordination across sites

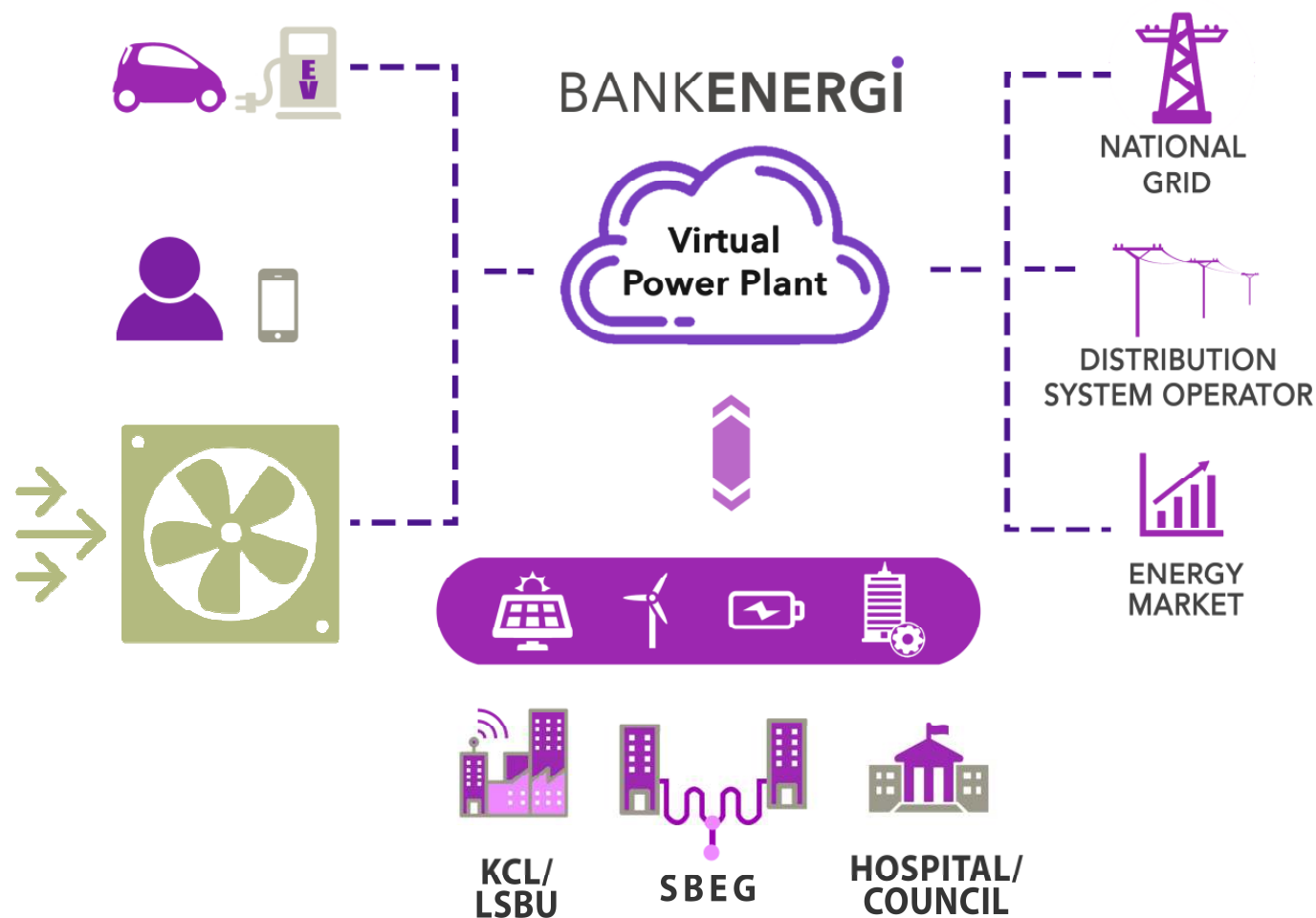


# Technology to Support local trading

EVs and Air Source Heat Pumps will increase demand and constrain sub-station level.

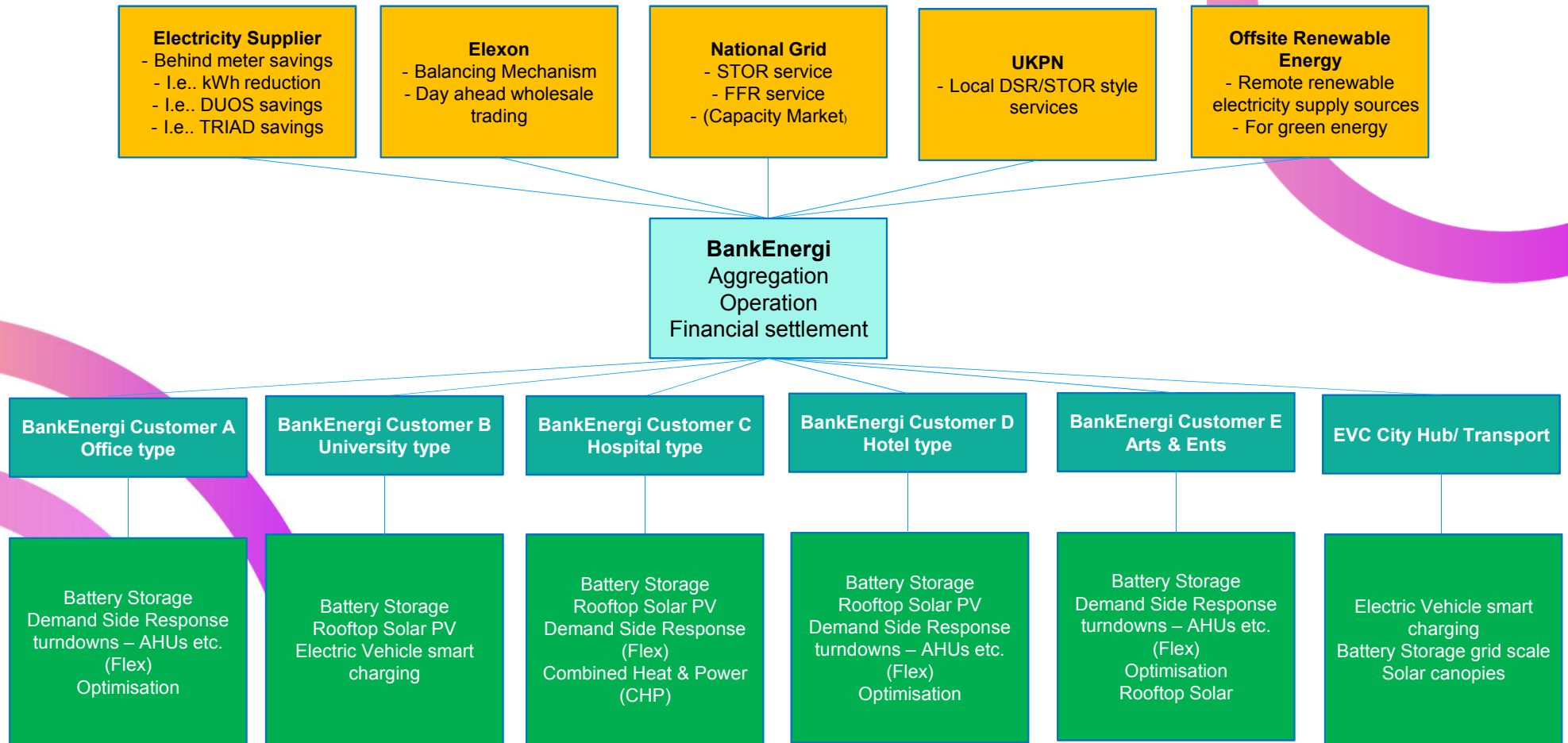
Battery can help to store energy and use at the right times of day.

Buy and Sell signals will be key to earning revenues.

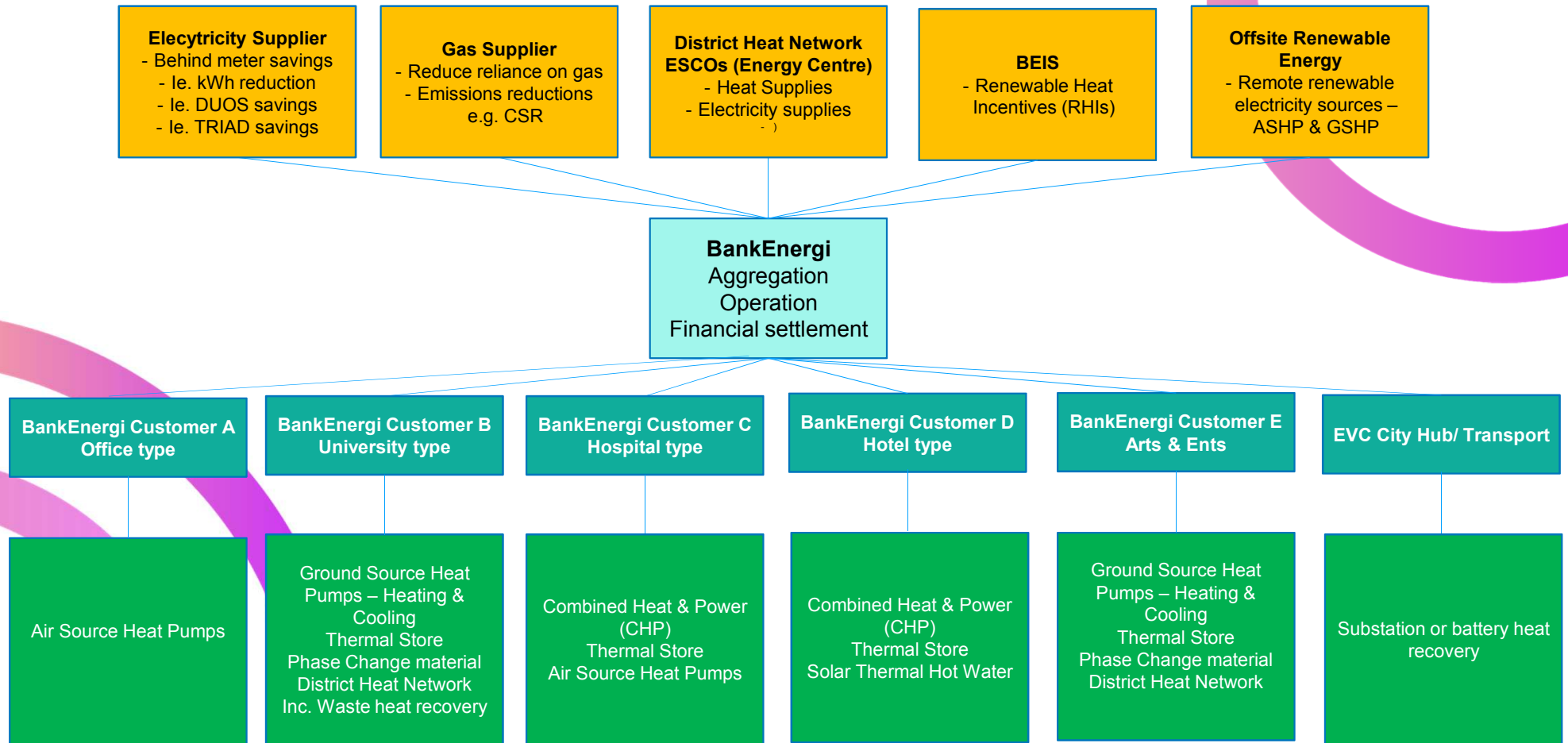




# Revenue Derivation - Power



# Revenue Derivation – Heat & Mechanical



# Use Case 1: LSBU Campus

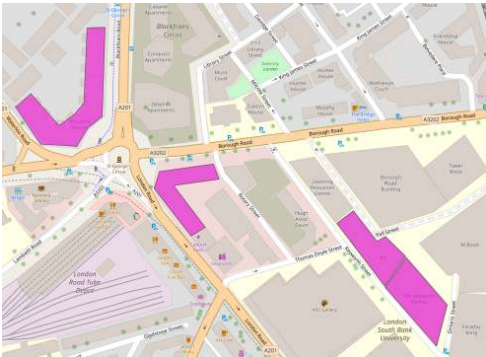


## Electrical demand

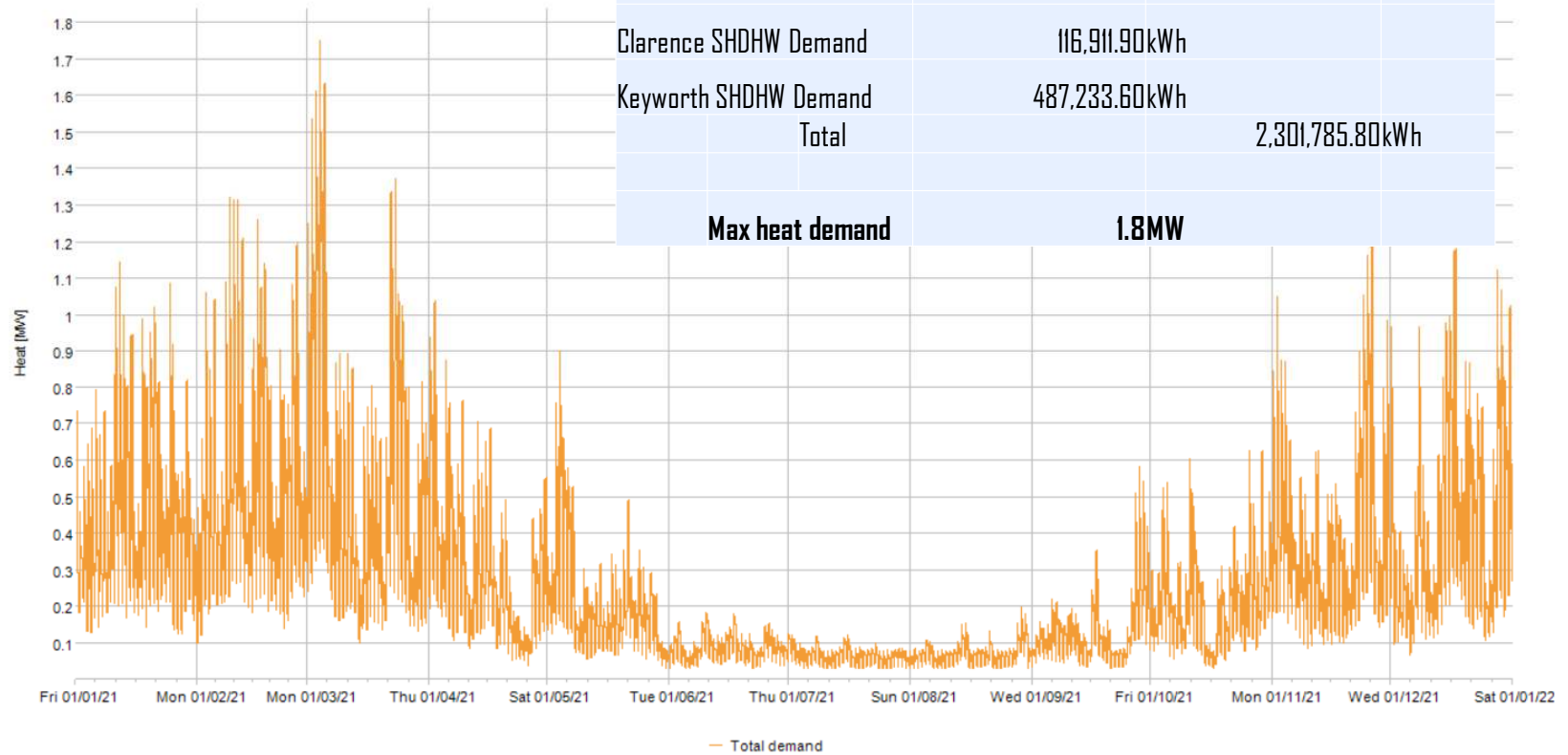
Electricity demands (not including electricity consumed by energy units):

Clarence Electricity demand	267.7 MWh
McLaren Electricity demand	326.3 MWh
K2 Electricity demand	1,322.50 MWh
Keyworth Electricity demand	628.1 MWh
Total	2,544.50 MWh
Max electricity demand	0.6 MW

# Use Case 1: LSBU Campus



## Combined heat demand profile





## Use Case 1: LSBU Campus

### Options investigated:

A – Heat network with waste heat recovery from London Underground ventilation shaft

B – Heat network + PV

C – Heat network + PV + Battery

D – EVs

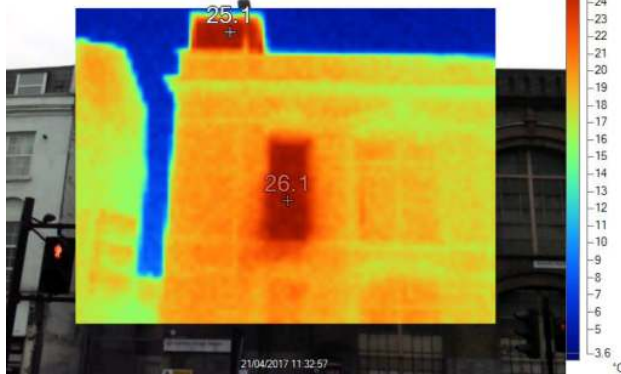
# Use Case 1: LSBU Campus

## Option A - Heat network opportunities (with zero gas use)

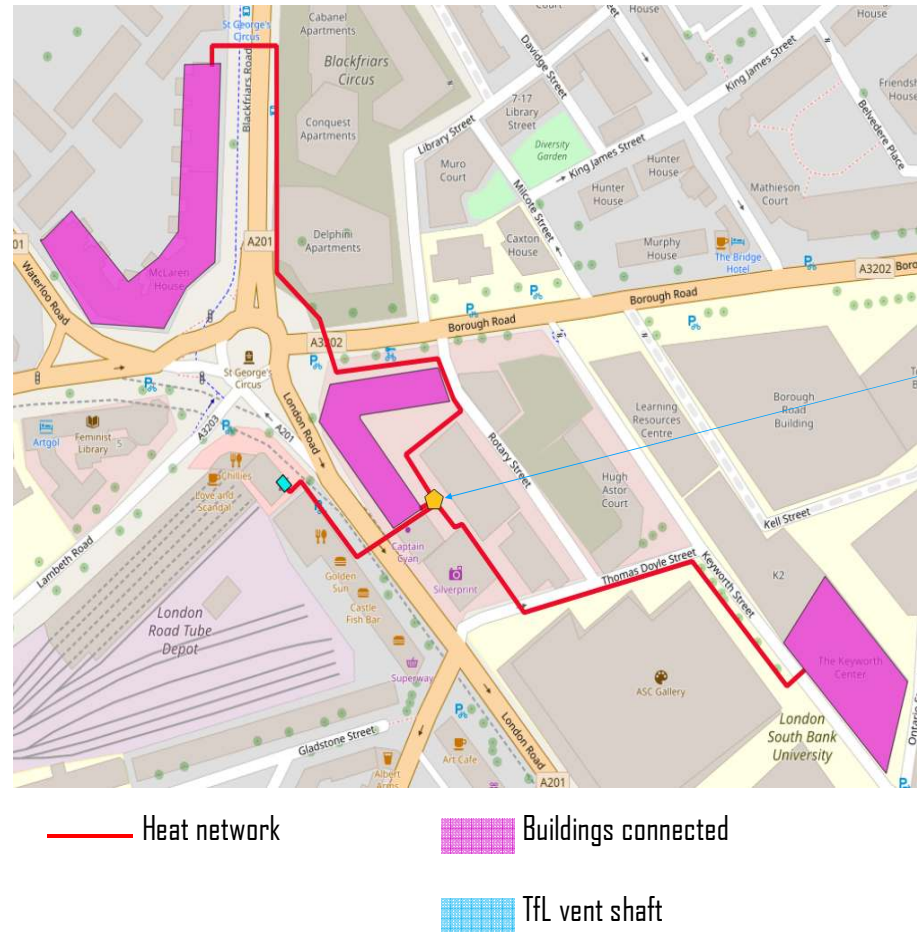
Heat source: TFL ventilation shaft



LU ventilation shaft building at London Road



Infrared picture of the London Road vent shaft



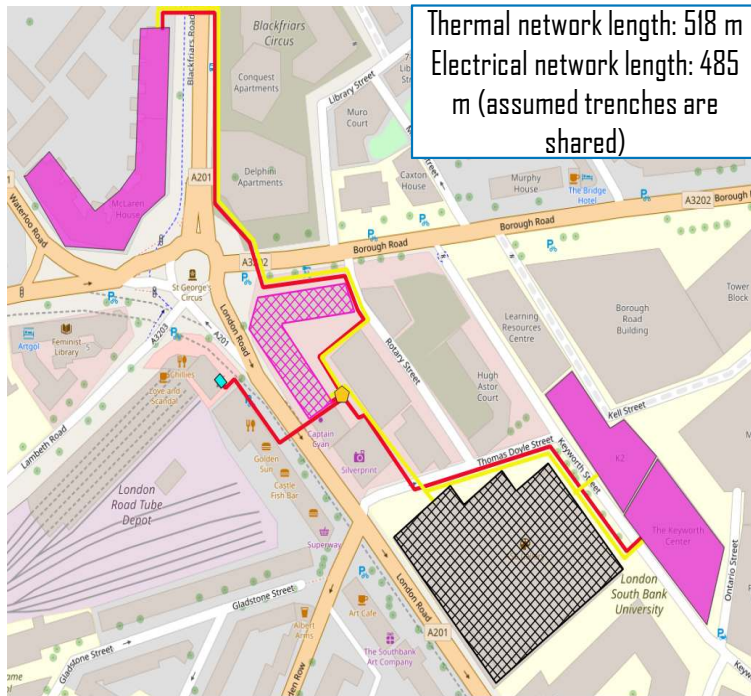
Vent shaft could easily supply all 3 buildings.

Following pavement for trenches rather than digging up roads

Energy Centre:  
- HP  
- Thermal store

# Use Case 1: LSBU Campus

## Option B – Heat network + PV



- Heat network
- Electrical network
- Buildings connected
- TFL vent shaft
- PV installation

E19/240 AC SOLAR PANEL  
MAXIMUM EFFICIENCY AND PERFORMANCE



E19  
SERIES

- Free roof area: 2000 m<sup>2</sup>
- Total capacity: 250 kW

## Option C – Heat network + PV + Battery

Clarence basement + surrounding space – Allows approximately 1.35 MWh energy storage capacity  
100 Tesla batteries

### Technical Specs



<b>Usable Capacity</b> 13.5 kWh	<b>Scalable</b> Up to 10 Powerwalls
<b>Depth of Discharge</b> 100%	<b>Operating Temperature</b> -20°C to 50°C
<b>Efficiency</b> 90% round-trip	<b>Dimensions</b> L x W x D: 45.3" x 29.7" x 6.1" (1150 mm x 755 mm x 155 mm)
<b>Real power</b> max continuous 3.68kW/5kW	<b>Weight</b> 125 kg
<b>Supported Applications</b> Solar self-consumption Back-up power Time-Based control Off-grid capabilities (coming soon)	<b>Installation</b> Floor or wall mounted Indoor or outdoor
<b>Warranty</b> 10 years	<b>Certification</b> Grid Standards UK G83 / G59 / G100

Tesla Powerwall 2 has double the **capacity** of the original Powerwall. Therefore it has 13.5 kWh of usable energy storage **capacity**. It also has a much greater **power** output capability of 7kW peak and 5kW continuous. The **battery** has a 90% round-trip efficiency.

## Use Case 1: LSBU Campus

### Options ABC – CAPEX comparison

	Amount	Cost per unit		Option 1A Vent shaft	Option 1B Vent shaft_with PV	Option 1C Vent shaft_with PV_Battery
HP size	1000	500	500000	500000	500000	500000
Store	200	50	10000	10000	10000	10000
cold store	100	50	5000	5000	5000	5000
Network metres	518	1000	518000	518000	518000	518000
vent shaft	1	200000	200000	200000	200000	200000
Total			1473000	1233000	1233000	1233000
Other	20%			246600	246600	246600
Total				1479600	1479600	1479600
Fees	22%			325512	325512	325512
Grand Total				<b>£1,805,112</b>	1805112	1805112
Pv	250	1000			250000	250000
battery	100	5000				500000
Grand Total					<b>£2,055,112</b>	<b>£2,555,112</b>

### Option ABC – OPEX comparison

	Simple payback (Years)	IRR (25 years)	NPV (£ x 1000) (25 years) - Improvement Over Base Case	Operating Surplus 2021 (£ x 1000)	Opex Revenue Increase 2021 (£ x1000)	CO <sub>2</sub> Saving (Tonnes/yr) (SAP10) Annual Ave over 25yrs
BASE CASE Existing Boilers	0	0.0%	0	-352	0	0
A - Vent Shaft WSHp	11.1	6.5%	474	-190	162	786
B- Vent shaft +PV	10.9	8.3%	1,163	-164	188	907
C - Vent shaft +PV+ Battery	10.8	8.4%	1,464	-115	237	877



## Use Case 2: Office type building, Merit Order 1, Power only

### Multi- tenanted single office building:

- Flexibility services
- Couple of EV charging points
- Location next to St. Thomas Hospital
- Revenues shared with BankEnergi and lower customer bills

### Business Case:

- Based on Capacity markets, FFR, DUOS, TNUOS, Triads (or their future replacement)
- Potential to tie-up to St. Thomas' unexplored as yet.
- Potential to incorporate an external containerised battery for load shifting for EV charging



## Use Case 3: KCL, London Bridge

### Private wire Hospital / Uni campus, Merit Order 3, Heat & Power

#### Space in Disused swimming pool basement:

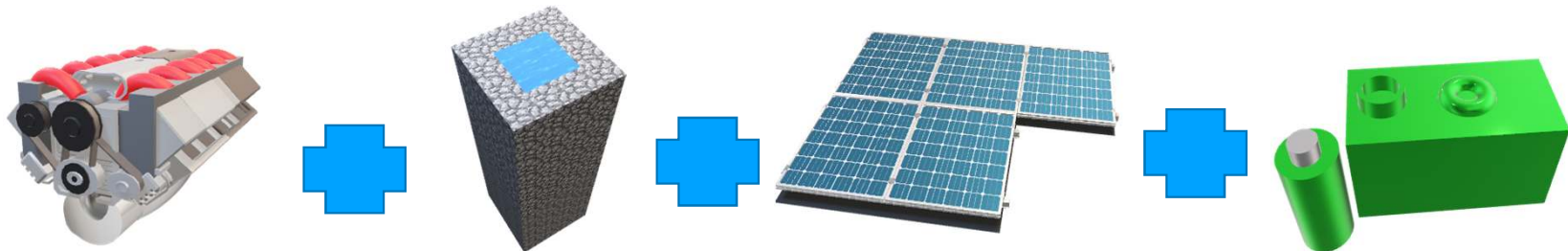
- Flexibility services
- Couple of EV charging points
- Location next to Guys Hospital (other branch)
- Revenues shared with BankEnergi and lower customer bills



## Use Case 3: Cont.

### Business Case:

- Based on Capacity markets, FFR, DUOS, TNUOS, Triads (replacement of)
- Heat recovery in sumps pumps – borehole / battery
- Possible CHP





## Use Case 4: EV – Merit Order EV

### **Rapid Chargers – 50kW in locations that are convenient and offer retail**

- Flexibility services
- Couple of EV charging points
- Location next to Guys Hospital (other branch)
- Revenues shared with BankEnergi and lower customer bills
- Talking to an organisation to use spare headroom on Available Supply capacity



## Use Case 4: EV – Merit Order EV cont.

**Uptake** - TfL license 21,000 licensed black cabs in London - 2,100 already EV  
1,700 new EV cabs a year is the current run rate. 115,000 Private Hire Vehicles  
New vehicles will need to be Zero Emission Compliant by 2023

**Electricity** - kWh Cost to cabs has to be below 30p otherwise it becomes economic to run petrol range extender. kWh buy price – must be below 14p for IRR 9%. BankEnergi Ltd. (commercialization of project) will go for Energy Supply licence to supply energy to cabs.

**Electricity Distribution Connection Cost** - new sub-stations maybe show stopper

**Parking** - Unlocking under-utilised parking. Offer £20 per day per parking space

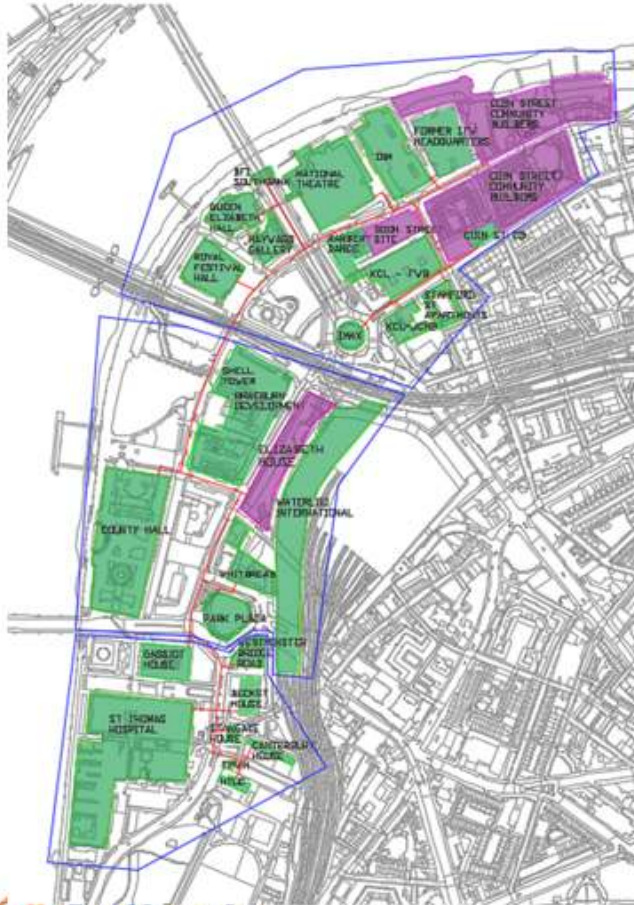
**Charge points** - New points required in order keep charge sessions to under 20 per day to avoid congestion





## Potential scheme development

### 3 development zones



#### Southern scheme

- St. Thomas, Stangate, Beckett, Canterbury and Gassiot House, Westminster Bridge Road, Guys and St Thomas development
- 88k MWh annual heat demand
- 60% met by LZC source operating 5,500 hrs

#### Central scheme

- County Hall, Braeburn Development, Shell Tower, Elizabeth House development, Park Plaza, Whitbread, Waterloo International
- 21k MWh annual heat demand
- 60% met by LZC source operating 5,500 hrs

#### Northern scheme

- Royal Festival Hall, Queen Elizabeth Hall, National Theatre, Hayward Gallery, IBM, ITV, Coin Street development, Doon Street development, Stamford Street Apartments, IMAX, King's College London, Rambert dance
- 37k MWh annual heat demand
- 60% met by LZC source operating 5,500 hours



## SUMMARY – Benefits of BankEnergi



**UP TO 25 %**  
ENERGY COST REDUCTION



**LOW CARBON**  
ENERGY SYSTEMS TO COMBAT CO2 EMISSIONS



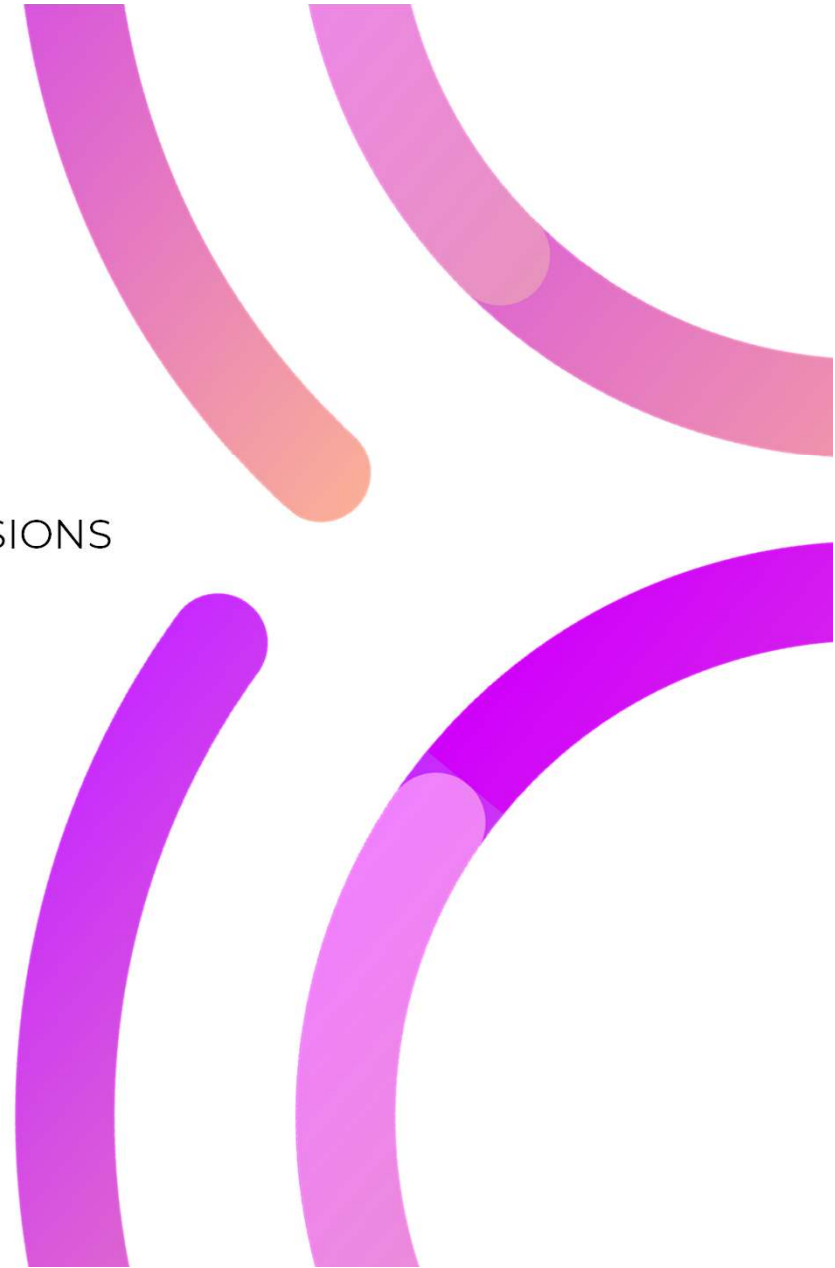
**NEW REVENUES**  
DSR FFR DUOS TNUOS LOCAL TARIFFS



**COMMUNITY BENEFITS**  
ECONOMIC & ENVIRONMENTAL



**RESILIENT**  
SECURITY OF SUPPLY





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