

IOR President-Elect Election Statement

Paul Arrowsmith FInstR

Personal Statement

I have worked in the refrigeration industry for 44 years, becoming a member of the IoR in 1989 and advancing to Fellow. For 32 Years I worked at WR Refrigeration a national refrigeration contractor with over 30 service branches across the UK and NI, I held the position of Engineering and Compliance Director, having responsibility for engineering specifications and standards, legislative compliance, plant manufacture and the natural refrigerant training academy. This position led me to my current role of Refrigeration Engineering Design Manager at Sainsburys where I have worked since 2013.

I am a current member of the IoR Technical Committee, a past elected board member and member of the IIR, and I am currently on the IIR conference and seminar committee.

I am an active member of the British Refrigeration Association and the current chair of the End User section and Vice President.

I have been the past Chair of ACRIB education and training committee (7 yrs).

I am a Chartered Engineer and a Fellow of CIBSE and have mentored others to achieve this.

My role at Sainsburys involves working with innovators, academia, consultants, contractors and equipment manufacturers both domestically and internationally.

I would like the opportunity to be instrumental in moving the IoR forward to support the industry in the challenges the industry faces of climate change, energy efficiency and Net Zero comments, whilst promoting a culture of Professional development and inclusivity. I believe my experience and background are aligned with skills and ambition to deliver on these objectives.

Evaluation of how you satisfy the role specification

Commitment and availability to attend regular meetings in the UK (25hr/month) as well as representing the Institute at industry events in the UK and overseas.

I have discussed with Sainsburys management the IoR commitment and availability expectations, and they are fully supportive of me standing for election. Should I be successful Sainsburys have re-assured me I will be given the support needed for my role at Sainsburys to enable me to fully discharge my duties for the Institute. My succession planning at Sainsburys involved discussion with a supplier about a joint apprenticeship, should I be elected, this process could be accelerated.

High profile and standing in the industry.

I consider that I do have a high profile and standing within the industry, this being recently demonstrated by being voted to Vice President of the British Refrigeration Association. Another example being that historically I have presented at Atmosphere Natural Refrigerant conferences and participated on discussion panels at industry conferences. I have also been asked to join the RAC Awards judging panel but had to decline due to conflict of interest.

Extensive current and long-term involvement in institute activities.

I believe that my involvement both current and past that I have identified in my personal statement are clear indicators of the level of commitment and support I have and will continue to contribute to the Institute and industry in which I work. With Sainsburys support I have hosted Conference delegate visits to our stores and distribution centres.

Depth of technical knowledge in their field.

In my previous role of Engineering and Compliance Director it was essential to have an in-depth technical knowledge and the legislative requirements applicable to the company's business activities. These skills are now being applied in my current role where I am working with a diverse supply chain, and I am required to evaluate both technically and commercial innovation and concession partner opportunities that will enable me to deliver company objectives in the challenging sector in which we operate.

Proven ability to chair industry meetings (i.e. working with volunteers).

My personal statement identifies both historic and current industry body committee's that I chair. Through Sainsburys activities with the Institute of Grocery Distribution (IGD) I have also worked as a volunteer at STEM workshop events. Chairing business meetings with multi disciplined supply chain partners is common occurrence at Sainsburys in delivering project design reviews.

Wide range of existing contacts broad knowledge of the sector and subsectors.

Through my extensive career in the industry and having a wide exposure to the broad network that supports it, from innovators, research establishments, expert witnesses, contractors and manufacturers, these together with the numerous business conferences I have attended have given me the opportunity to build a solid broad-based network of contacts with whom I have strong relationships.

Ability to represent the institutes interest to the press, government and other bodies.

Experiences I would call upon that demonstrate I have the ability to represent institutes interest with the press and other bodies if required would be my historic involvement with Government Public Bodies (non-departmental public bodies) such as HSE and EA. I have also represented Company's in legal disputes prior to proceedings.

Confidence in public speaking.

Having the required confident to speak in public I believe I have required skills having presented at public events such as the Atmosphere Natural refrigerant conferences and historically at Sainsburys Engineering Supplier conference events.

Good leadership, communication and interpersonal skills.

These are every day skills needed to fulfil my role at Sainsburys, leading working groups or suppliers to deliver projects and preparing reports for Sainsburys senior management.

Impartiality, fairness and the ability to respect confidences.

Impartiality, fairness and the ability to respect confidences are common skills I have acquired over many years that I need to demonstrate on a daily basis whilst undertaking activities at Sainsburys

when working with Procurement for tenders of equipment and services, and when working with suppliers or evaluating business opportunities under Non-Disclosure Agreements.

Ability to ensure decisions are taken and followed up.

Ensuring decisions are taken and followed up on to closure are needed daily in my role at Sainsburys particularly as the team is small, we are dependent on our supply chain which we need to agree actions that need to be made with accountability and a timeline to deliver on objectives.

A balanced and non-commercial approach.

A balanced approach is the foundation of my daily activity, with commercial awareness and justification whilst maintaining commercial impartiality. With recognition that the IoR is under Charity Law I would be able to recognise that a non-commercial approach is an essential requirement of the President.

Willingness to adhere to the IoR Trustee Code of Conduct.

As a former Board Trustee, I believe I have demonstrated a willingness to adhere to the IoR Code of Conduction and additionally demonstrating a willingness to other codes of conduct by activities as Committee chairs and by being invited to stand for Presidency of the British Refrigeration Association.

Legally eligible to be a Trustee and not subject to disqualification under Charity law.

Having reviewed the automatic disqualification rules for charity trustees I can confirm that none of these would be applicable, I therefore consider myself to be legally eligible should my nomination be successful.